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Message Text

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PAGE 01 ISLAMA 02820 061039 Z

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ACTION EB-11

INFO OCT-01 NEA-10 ADP-00 IO-12 COME-00 LOC-01 TRSE-00 L-03

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FM AMEMBASSY ISLAMABAD
TO SECSTATE WASHDC PRIORITY 8668

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E. O. 11652: N/ A
TAGS: EIND, PK
SUBJ: PAKISTAN COPYRIGHT

REFS: A) ISLAMABAD 589 B) ISLAMABAD 2091

1. MFA HAS NOT YET REPLIED TO OUR NOTE OF MARCH 7 (REFTEL A). ON APRIL 3. EMBOFF ASKED MFA DEPUTY DIRECTOR, AMERICAS DIVISION, WHEN WE COULD EXPECT REPLY. HE STATED THAT THIS MATTER WAS STILL BEING DISCUSSED BY EDUCATION MINISTRY BUT PROMISED TO EXPEDITE REPLY.

2. WE HAVE BEEN TOLD UNOFFICIALLY BY OFFICIALS OF BOTH MINISTRY OF EDUCATION AND NATIONAL BOOK FOUNDATION (NBF) THAT SEVEN BOOKS LISTED PARA 1 REFTEL B HAVE BEEN SOLD TO UNIVERSITIES AND COLLEGES FOR RESALE TO STUDENTS. RICHTER, OF FRANKLIN BOOK PROGRAM, HAS PERSONALLY SEEN TITLES 1, 4 AND 7 AS LISTED PARA 1 REFTEL B ON SALE TO STUDENTS AT KING EDWARD MEDICAL COLLEGE, LAHORE.

3. WE TOO HAVE HEARD RUMORS THAT PRIVATE PRINTERS MAY HAVE OVERPRINTED AS ALLEGED PARA 2 REFTEL B. WE HAVE DISCUSSED ALLEGATION WITH EXECUTIVE DIRECTOR OF PRINTING CORPORATION OF PAKISTAN WHICH PURCHASED PRINTING OF 31 U. S. TITLES FOR NBF. HE STATED THAT HE WAS NOT AWARE OF ANY SUCH OVERPRINTING AND WE HAVE NO EVIDENCE TO SUBSTANTIATE ALLEGATION. WE WILL BE ALERT FOR ANY INDICATION THAT OVERPRINTING HAS OCCURRED FOR PURPOSE
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Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

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OF SALE OUTSIDE OF PAKISTAN.

4. MOE ADVISES THAT MINISTER PIRZADA HAS SENT SECOND LETTER TO MINISTER OF FINANCE REGARDING REVISION STATE BANK REGULATIONS TT AND THE OTHER ARABS THAT THE US IS WILLING TO PARTICIPATE IN A PRACTICAL WAY IN ALLEVIATING EGYPT' S ECONOMIC STRAITS . ADHAM SAID HE IS PUSHING THE PROJECT HERE AND HAS " FEELERS" OUT IN WASHINGTON, ESPECIALLY ON THE LOCAL CURRENCY QUESTION.

3. I SAID THAT AS I HAD TOLD TAMRAZ, I ALSO THOUGHT THAT IN POLITICAL TERMS AN AMERICAN PROJECT OF THIS NATURE WOULD BE A GOOD THING, FOR REASONS INCLUDING THOSE THAT ADHAM HAD MENTIONED. RE THE LOCAL CURRENCY QUESTION, I REFERRED TO PROHIBITION IN FOREIGN ASSIST-ANCE ACT ON ASSISTANCE TO COUNTRY WITH WHICH US DOES NOT HAVE DIPLOMATIC RELATIONS. I SAID THAT I DID NOT KNOW WHETHER THE USG WOULD BE ABLE TO MAKE A LEGAL FINDING THAT COOLEY LOANS ARE NOT EXCLUDED BY THIS PROHIBITION; I ALSO THOUGHT THAT THE USG WOULD PROBABLY NOT TAKE A HYPOTHETICAL OR EX PARTE QUESTION AND THERE-FORE WHEN AND IF THE PACKAGE IS ALL PUT TOGETHER, IT SHOULD BE PUT TO THE USG IN SUPPORT OF A SPECIFIC APPLICATION FOR A COOLEY LOAN. I ALSO SAID THAT I COULD NOT ATTEMPT TO JUDGE THE ECONOMIC FEASIBILITY OF THE PROJECT; THIS IN THE END WOULD BE SOMETHING THE PROSPECTIVE USERS OF THE PIPELINE WOULD HAVE TO BE SATISFIED ON IF THEY WERE TO SIGN UP FOR THROUGHPUT.

4. ADHAM SAID HE UNDERSTOOD BOTH OF THESE POINTS AND AGREED THAT WITHOUT PROSPECTIVE, SATISFIED USERS, THE PROJECT COULD NOT GET STARTED.

5. I SAID I THOUGHT IT TOO BAD THAT MANY AMERICAN BUSINESSMEN AND BANKERS WHO COME TO EGYPT TO PROSPECT FOR INVESTMENT OPPORTUNITIES GO AWAY FRUSTRATED AND DISHEARTENED BY THE RED TAPE AND THE GENERAL TREATMENT THEY GET FROM EGYPT' S BANKERS AND MANAGERS. ADHAM SAID HE APPRECIATED THIS AND THAT ONE OF THE REASONS

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FOR THE DIFFICULTY IS THAT THE EGYPTIAN BUREAUCRACY (INCLUDING THE MANAGERIAL BUREAUCRACY) IS SO UNCERTAIN OF ITSELF AND SO ACCUSTOMED TO DEALING WITH THE RUS-

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SIANS, THAT THEY HAVE TO BE HELPED TO DEAL CONSTRUCTIVELY WITH REAL CAPITALISTS. ADHAM SAID THAT AS HE FOUND IN THE RECENT BOEING DEAL, IT TAKES A DIRECT ORDER FROM PRESIDENT SADAT TO OVERRIDE THE HESITATIONS AND COMPLICATIONS OF BUREAUCRATS AND EVEN MINISTERS, AND BRING THESE KIND OF NEGOTIATIONS TO SUCCESSFUL CONCLUSION.

6. ADHAM CONCLUDED THIS PART OF OUR CONVERSATION BY REITERATING HIS VIEW OF THE IMPORTANCE OF THIS PROJECT TO HELPING LIGHTEN SADAT' S BURDENS. IT IS ALSO OF COURSE IMPORTANT TO KAMAL ADHAM THE ENTREPRENEUR.
GREENE

NOTE BY OC/ T: NOT PASSED JIDDA.

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